

SEQUENCE

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MES – USER EQUATION

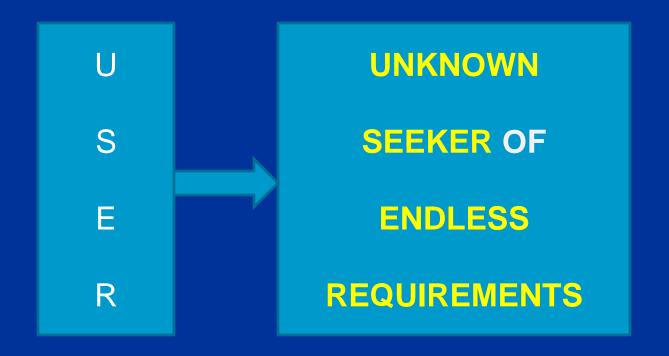
MES – MILITARY ENGINER SERVICES

❖ ACCORDING TO ME, MES STANDS FOR

MEN POWER (EXECUTIVES, STAFF OFFICERS, SUB M ORDINATES AND INDUSTRIAL PERSONNELS) **EFFECTIVENESS FOR SATISFACTION AT USER'S** ENDS

MES – USER EQUATION

USER - A PERSON OR A GROUP OR A UNIT ETC

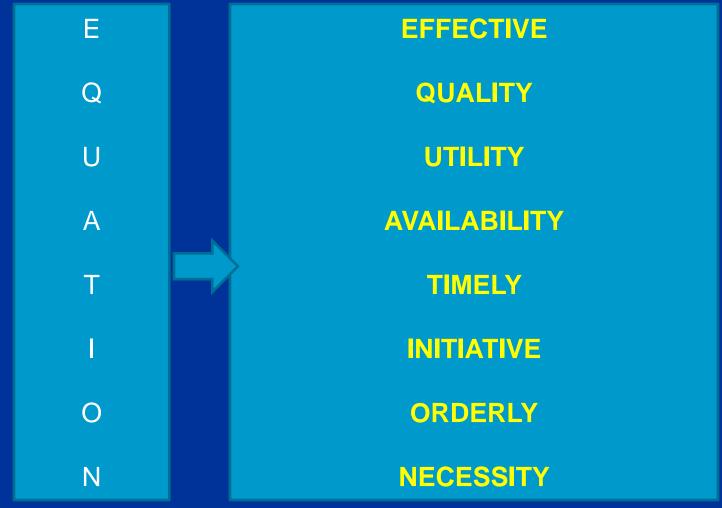


❖ POSITIVE USERS, NEGATIVE USERS AND NEGLECTED USERS

MES – USER EQUATION

EQUATION - THE ACT OF EQUATING OR MAKING

EQUAL; EQUALIZATION





INTRODUCTION

- Leadership is the one of the most important function of management.
 - Leading involves directing, influencing & motivating employees to perform

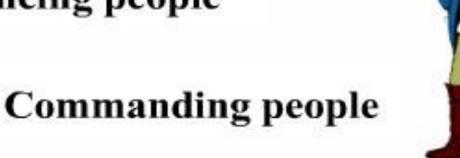
What is leadership?

Leading people

Influencing people

Guiding people







WHO IS A LEADER?

"a person who influences a group of people towards the achievement of a goal".



FACTORS OF LEADERSHIP

<u>Leader</u>

- You must have an honest understanding of who you are, what you know, and what you can do.
- To be successful you have to convince your followers, not yourself or your superiors, that you are worthy of being followed.

<u>Followers</u>

- Different people require different styles of leadership.
- The fundamental starting point is having a good understanding of human nature, such as needs, emotions, and motivation
- Have be, know, and do attributes.

Styles of leadership

The three major styles of leadership are (U.S. Army Handbook, 1973):



- >Authoritarian or autocratic
- ➤ Participative or democratic
- ➤ Delegative or Free Reign

IMPORTANCE OF LEADERSHIP

- Initiates action
- Motivation
- Providing guidance
- Creating confidence
- Co-ordination
- Effective planning
- Inspiration & motivation



Remember the difference between a boss and a leader; a boss says "Go!" a leader says "Let's go!"

-E.M. Kelly

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SUMMARY ON LEADERSHIP

- ✓ SELF ASSESSMENT
- ✓ KNOW YOUR SUPERIORS , COLLEAGUES AND SUBORDINATES
- ✓ ASSESS STRENGTH AND WEAKNESSES OF YOUR TEAM
- ✓ REGULAR LEARNING, VALUE ADDITION
- ✓ REGULAR INTERACTION AND INTROSPECTION
- ✓ UPGRADE YOUR TEAM, IDENTIFY YOUR GOAL AND MOVE AHEAD

SOCIALIZATION & IMAGE PROJECTION

- > IN HOUSE SOCIALIZATION HELPS IN BUILDING STRONG TEAM UNDER YOURSELF
- > SOCIALIZATION WITH USERS FOR UNDERSTANDING EACH OTHER IN BETTER WAY
- IMAGE BUILDING OF ORGANISATION
- > ROLE OF MES MELA OR DOOR TO DOOR SERVICES

DISCUSSION POINTS FROM PROBATIONER'S SIDE ???

"Thank You"